

# Raytheon Company

case study     advanced electronics sector

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**Richard Daniel,**  
Executive Director, Programme Leadership

**INVEST**  
Essex



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# Raytheon Company global leader in technology and innovation

**Raytheon Company** is a technology and innovation leader specialising in defence, national security and other government and commercial markets around the world. The company, which has a history of innovation spanning 100 years in the UK, provides state-of-the-art electronics, mission systems integration and capabilities in the areas of sensing, command, control, communications and intelligence systems and a broad range of mission support services, as well as a range of high technology products and systems.

Raytheon has a long, proud association with Essex, according to Richard Daniel, Executive Director, Programme Leadership. "The Harlow site opened in 1958 under the name Cossor. Originally, the company was recognised for its advancements in the technology of radar and identification systems. Today, Harlow is one of Raytheon's principal UK design and manufacturing facilities and has earned global recognition in areas such as air traffic management systems, identification and navigation systems, and network-enabled capabilities."



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Raytheon's Harlow site serves a global customer base, with exports to 42 countries and equipment that is in operation with the armed forces of more than 25 nations. "Having London Stansted Airport so close by and with quick an easy access from London makes Harlow convenient for international visitors as well as Raytheon staff travelling to other company locations or customer sites," says Richard Daniel. "On site customer support is very important in a complex technology business like ours. We also make use of the airport's freight facilities and the international seaports in Essex to support our global business."

An innovative technology company like Raytheon depends on high-calibre employees which makes Essex an important location. Mid-Essex has become the centre of a dynamic innovation community that draws directly on the heritage of leading global technology companies such as Raytheon, Selex, e2v technologies, BAE Systems and Gardner Aerospace.

The electronics skills that have continued to develop in the area make Essex a prime location for companies looking for the highest levels of technical expertise.

Richard Daniel commented,

**"The Harlow district provides a local workforce to meets many of our diverse range of our recruitment needs. We find that Harlow is attractive because of its proximity to London, Cambridge and London City and Stansted Airports, making it a convenient location for commuters and visiting staff, as well as local employees."**

For the past 50 years, Raytheon's employees at Harlow have been at the centre of innovation and, according to Richard Daniel, "The site remains a hub of technical excellence and will continue to provide cutting-edge solutions for future challenges."

INVEST Essex provides confidential advice and practical support to companies wanting to establish a presence or expand in the UK. We promote Essex as an outstanding business destination and help existing and potential investors make the most of our strategic location, thriving business environment, and quality of life.

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